



## Proposal Evaluation Janitorial Supplies and Equipment with Related Services RFP #082724

	A1 Janitorial Supply And Vacuum Shop Inc.	Amazon.com Sales, Inc.	Bishop Clean Care, Inc.	Citron Hygiene LP	CleanSpray USA LLC	CLS Sourcing, Inc.	Gemplers	HD Supply Facilities Maintenance, Ltd.	Imperial Dade Canada Inc	International Filter Manufacturing Corporation
<b>Points</b>										
Conformance to RFP Requirements	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	24	41	37	39	32	30	34	41	33
Ability to Sell and Deliver Solutions	150	73	114	114	120	94	96	127	134	101
Marketing Plan	100	46	76	81	77	71	58	86	76	72
Value Added Attributes	100	44	78	78	74	72	51	80	80	77
Depth and Breadth of Offered Solutions	200	93	154	109	101	103	118	170	151	138
Pricing	400	205	313	325	321	318	258	346	289	303
<b>Total Points</b>	<b>1,000</b>	<b>485</b>	<b>776</b>	<b>744</b>	<b>732</b>	<b>690</b>	<b>611</b>	<b>843</b>	<b>771</b>	<b>724</b>
<b>Rank Order</b>		<b>19</b>	<b>5</b>	<b>9</b>	<b>10</b>	<b>13</b>	<b>16</b>	<b>4</b>	<b>6</b>	<b>11</b>

	J&H Discount Sales Inc. DBA J&H Industrial Supply Co.	Sabre Supply Inc.	Sid Tool Co dba MSC Industrial	SPRUSE Home Inc	Staples Contract & Commercial LLC	Tennant Sales & Service	TXLEY INC	Unipak Corp.	Veritiv Operating Company
<b>Points</b>									
Conformance to RFP Requirements	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	31	34	45	35	44	38	32	30
Ability to Sell and Deliver Solutions	150	96	90	135	102	135	96	78	74
Marketing Plan	100	56	73	82	68	84	68	50	44
Value Added Attributes	100	50	65	87	72	88	71	49	48
Depth and Breadth of Offered Solutions	200	138	143	154	151	177	129	136	118
Pricing	400	235	294	350	324	328	273	290	264
<b>Total Points</b>	<b>1,000</b>	<b>606</b>	<b>699</b>	<b>853</b>	<b>752</b>	<b>856</b>	<b>675</b>	<b>635</b>	<b>578</b>
<b>Rank Order</b>		<b>17</b>	<b>12</b>	<b>3</b>	<b>8</b>	<b>2</b>	<b>14</b>	<b>15</b>	<b>18</b>

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